## **BMC SOLUTIONS IN INDIA ONLINE AND READY FOR CUSTOMERS**



Back in November, I shared our <u>intention to provide our services from a data center in India</u> to better serve BMC's customers and government organizations in the region. I am thrilled to announce that we're now live and able to deliver BMC Helix service and operations management capabilities from Mumbai. It's always nice to deliver on a promise!

Adding to the satisfaction: we did it in less than three months (I've seen others in the space take two years to do the same) thanks to our partnership with Oracle. Our engineering team worked with their Oracle Cloud Infrastructure (OCI) counterparts to quickly scope, provision, test, and launch in the Oracle Cloud Mumbai Region so customers can take advantage of the <u>ServiceOps</u> capabilities powered by <u>BMC Helix Service Management</u> and <u>BMC Helix Operations Management</u>.

The rollout on the Oracle Cloud Mumbai Region adds to the list of OCI public cloud regions where we are already offering BMC solutions, which includes Ashburn (U.S.), London, and Frankfurt.

"BMC's ability to rapidly deploy in our Mumbai region is a testament to the power and flexibility of Oracle Cloud Infrastructure," says Dave Profozich, senior vice president of ISV Ecosystem at Oracle. "As more data sovereignty requirements come into play around the globe, it's imperative for partners like BMC to be able to quickly get their SaaS offerings running in a particular region to help meet the security and compliance needs of customers while also achieving benefits around increased performance and availability, low latency, and disaster protection."

## Why India?

Like the rest of the globe, Indian enterprises are looking at cloud to help scale and manage costs. According to <u>Forrester's *The State of Cloud in India, 2022*</u> report from August, "Today, 67 percent of Indian infrastructure decision-makers say that modernizing with cloud and new computing architectures is a top priority."

Data sovereignty is also a consideration. Currently, India's data privacy laws strictly limit where personal data can be stored and sent. India government agencies are also bound by rules to keep data in-country.

This means Indian companies can now take advantage of <u>BMC Helix for HR Service Management</u> and <u>BMC Helix for Customer Service Management</u> capabilities without having to worry about data exiting the country.

These new SaaS capabilities in India builds on our already strong commitment to the area. Our talented and passionate staff in Pune and around the country are central to our development efforts and our ability to get new BMC Helix features and enhancements out to SaaS customers every month. We're excited that this latest chapter is being written.