BMC DATA CENTER COMING TO INDIA IN EARLY 2023

Getting right to the exciting news: Our industry-leading, SaaS-delivered BMC Helix ServiceOps capabilities are coming to India in early 2023, providing even better performance to in-country customers as well as making BMC Helix SaaS available to government and private entities with data sovereignty requirements.

We're working closely with our partner, Oracle, to expand BMC Helix on Oracle Cloud Infrastructure (OCI) in India to deliver our service and operations management capabilities with high availability, superb performance, and strong security. Since signing the partnership with Oracle in March, we've already turned the lights on in multiple OCI regions across the globe, including Ashburn (U.S.) and Frankfurt. And we have more global regions on the way.

With overall SaaS revenues in India up 20 percent, it's not a surprise that customers in India are rapidly shifting to SaaS as the preferred delivery method. Our customer base is looking to move from our on-premises offerings to BMC Helix to benefit from the efficiency gains that comes with SaaS, such as less maintenance, automatic upgrades, and more. BMC Helix will also help us serve government entities that must keep data within India's geographic border.

India customers will be able to take advantage of our BMC Helix Service Management capabilities to support their entire business, as well as BMC Helix Operations Management to help reduce risk by proactively looking for and preventing business-impacting issues.

By adding SaaS capabilities in India, we're building on our already strong commitment to the area. Our talented and passionate staff in Pune and around the country are central to our development

efforts and ability to get new BMC Helix features and enhancements out to SaaS customers every month. We're excited to begin the next chapter.